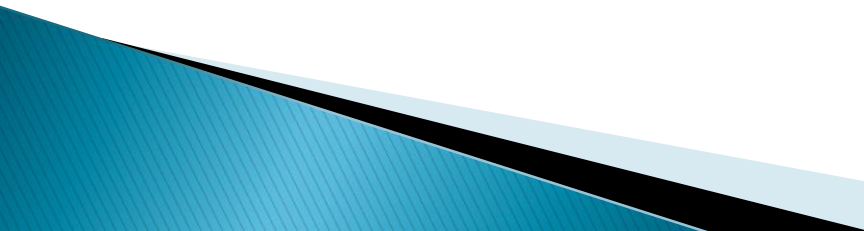




ENGINEERING PVT.LTD.

Deals in : Elevators, HVAC, Installation & Maintenance

COMPANY OVERVIEW

- ▶ The Company started in 2014 as FRIENDS ELEVATOR ESCALATOR and was further transformed to “FRIENDS TECHNICAL ASSOCIATES” (The Proprietor Firm) in Aug 2015. Further adding to this we have opened another wing to our work as “FTA Engineering Pvt. Ltd. “ in 2017.
 - ▶ Now 2017 as A Pvt. Ltd. Company has pioneered & revolutionized the world of specialized anchoring & fixing products with commendable élan, being the best company in Delhi/ NCR in the field of Technical services.
 - ▶ HQ in Delhi , Effective Presence in Delhi – NCR Region , Dehradun and Jaipur
 - ▶ Strategy based upon Excelling through Expertise , Focus on extending best Services to attain Client Satisfaction at all fronts.
 - ▶ 70 contracts so far, with presence in Delhi NCR Region , Dehradun & Jaipur and growing reputation for high quality Technical services.
 - ▶ Stable operations with sustainable growth plans: 20% YOY Growth and over 90% contract retention every year.
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COMPANY OVERVIEW

- ▶ **THE COMPANY : “FTA ENGINEERING PVT. LTD.”** is leading fast to become Top Supplying, maintenance, installation and modernization Company of Elevators, HVAC and Electrical field.
- ▶ **PROFILE of Company : “FTA ENGINEERING PVT. LTD.”** : . is the collaboration of friends who have more than Fifteen years’ experience in the Technical field (Elevators, HVAC and Electrical) Supplying, maintenance and modernization field. Friends Who Have experienced in international level in MNC Companies.
- ▶ Presently company is in the field of Maintenance, AMC and new lift installation, modernization, Supply & Installation of HVAC Product, AMC of HVAC, and Electrical, field. We have a technically qualified Service engineer’s team in the field of HVAC, Electrical, Mechanical and Electronics. As everyone knows 21st century is based on Technology. In this Competitive market we believe in best service on time and on reasonable price.
- ▶ We are doing the maintenance in residential society, Government and private organizations. We also take up all sort of Repair & Maintenance related work coming up in the Building interiors and are committed to complete the same to the Client’s Satisfaction

COMPANY OVERVIEW

- ▶ **The Workmanship** : Quality of our Services is maintained by a team highly qualified and experience staff. Competitive prices quick customer response. Having in house tooling and testing, parts are tested under vigorous conditions to determine compliance with International Specifications. We have won a good reputation in the market through our reliable quality Services which are the result of regular research and development done by the team of experienced and qualified professionals. If we do not take care of our customers, someone else will. Since this is our philosophy, we place a strong emphasis on customer satisfaction and make sure that we exceed our customers' expectations in their sales and service experience.
- ▶ **THE RELATIONSHIP : "FTA ENGINEERING PVT. LTD."** : is committed to exceeding customer expectations in all aspects of the buying process. We are in place to aid the consumer in the purchase of Transformers and we strive to do so in a professional, courteous and concerned manner. We want the customers' experience with us to be relaxed, convenient. We are firm believers that the customer relationships we develop should be one that lasts a lifetime.
- ▶ **ISO CERTIFIED** : We are proud to have been awarded ISO 9001:2015 Certification, an internationally recognized standard that ensures that our products and services meet the needs of our clients through an effective quality management system.

MISSION , VISION & VALUES

Mission

To deliver superior and sustainable Facilities management services to our clients.

Vision

We strive to be the leading integrated Facilities management service provider.

Values

FTA values ensures complete integration of knowledge and experience in its core value system.

FTA believes transparency fosters achievement of long term objectives and mutually beneficial partnerships with clients.

FTA considers people as a core asset and encourages a culture of continuous personal development through career progression, knowledge development and skills development .

FTA develops and executes a service delivery model and best practice initiatives.

FTA ensure “Value-for-Money” by rationalizing cost whilst maintaining and enhancing asset value.

FTA SERVICES

Technical Operations & Maintenance

- Preventative, Planned & Routine Maintenance of :
 - Lifts / Elevators
 - Heating, Ventilation & Air Conditioning systems
 - Minor Civil Works
 - Electrical Systems
 - Infrastructure Maintenance

Commissioning & Transition Management

- Conditional Audits
- Defects liability management
- 3rd party testing
- Reviews of AMC's for key plant & machinery
- Building handover process
- Fit out management

Other Value Added Services

- Project Management
- Small Minor works
- Fit out management
- Technical Audits

Our approach & Strategy

Inputs

Understand Client Requirements and Scope Validation

Define structure inline with the scope

Client validation

Mobilization (Recruitment & Condition survey)

Operating plan

Deliverables

Quality Service Delivery

HSQE

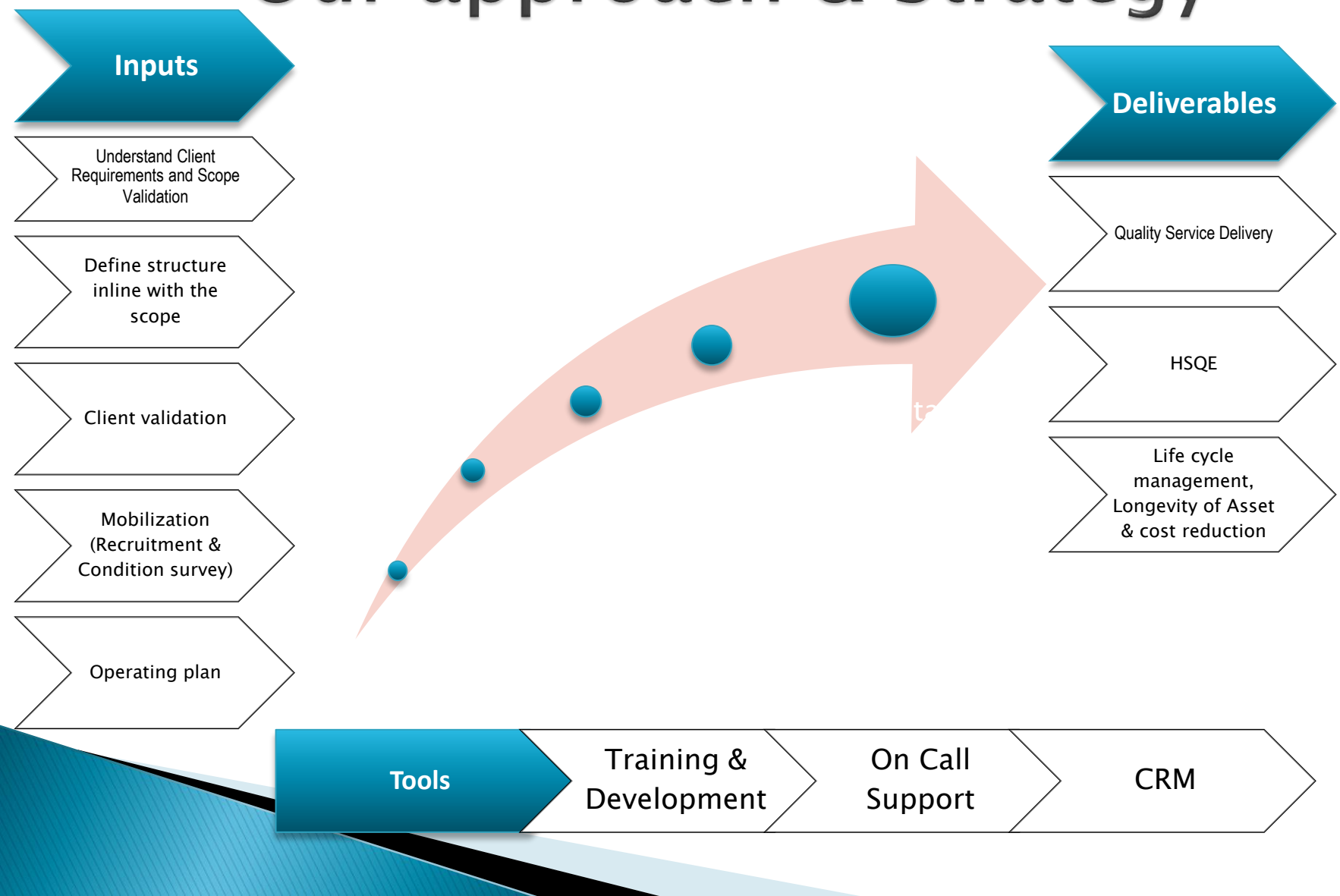
Life cycle management, Longevity of Asset & cost reduction

Tools

Training & Development

On Call Support

CRM



Centre of Technical Excellence

- ▶ The FTA Service Assurance Team includes a number of Subject Matter Experts
- ▶ Technical Support Team is a multi functional, highly qualified and experienced team who provide support across the operational activity .



THANK YOU